# **WEST VIRGINIA LEGISLATURE**

## **2017 REGULAR SESSION**

**Committee Substitute** 

## for

# Senate Bill 190

BY SENATORS BLAIR, HALL, BOSO, CLINE AND SYPOLT

[Originating in the Committee on Government

Organization; reported on February 28, 2017]

A BILL to amend and reenact §5A-3-37 of the Code of West Virginia, 1931, as amended; and to
 amend and reenact §18B-5-4 of said code, all relating to eliminating preferences for
 certain vendors bidding on state contracts for commodities or printing; establishing a
 reciprocal preference that is to be applied to resident vendors against a nonresident
 vendor from any state that gives or requires a preference to bidders from that state; and
 providing resident vendor qualifications.

Be it enacted by the Legislature of West Virginia:

That §5A-3-37 of the Code of West Virginia, 1931, as amended, be amended and
 reenacted; and that §18B-5-4 of said code be amended and reenacted, all to read as follows:

### CHAPTER 5A. DEPARTMENT OF ADMINISTRATION.

#### **ARTICLE 3. PURCHASING DIVISION.**

§5A-3-37. Preference for resident vendors; preference for vendors employing state residents; preference for veteran residents; exceptions reciprocal preference.

1 (a) Effective beginning July 1, 1992, in any instance that a purchase of commodities or 2 printing by the director or by a state department is required under the provisions of this article to 3 be made upon competitive bids, the successful bid shall be determined as provided in this section. 4 The Secretary of the Department of Revenue shall promulgate any rules necessary to: (i) 5 Determine that vendors have met the residence requirements described in this section; (ii) 6 establish the procedure for vendors to certify the residency requirements at the time of submitting 7 their bids; (iii) establish a procedure to audit bids which make a claim for preference permitted by 8 this section and to reject noncomplying bids; and (iv) otherwise accomplish the objectives of this 9 section. In prescribing the rules, the secretary shall use a strict construction of the residence 10 requirements set forth in this section. For purposes of this section, a successful bid shall be 11 determined and accepted as follows:

12

(1) From an individual resident vendor who has resided in West Virginia continuously for

13 the four years immediately preceding the date on which the bid is submitted or from a partnership, 14 association, corporation resident vendor, or from a corporation nonresident vendor which has an 15 affiliate or subsidiary which employs a minimum of one hundred state residents and which has 16 maintained its headquarters or principal place of business within West Virginia continuously for 17 four years immediately preceding the date on which the bid is submitted, if the vendor's bid does 18 not exceed the lowest gualified bid from a nonresident vendor by more than two and one-half 19 percent of the latter bid, and if the vendor has made written claim for the preference at the time 20 the bid was submitted: Provided, That for purposes of this subdivision, any partnership, 21 association or corporation resident vendor of this state, which does not meet the requirements of this subdivision solely because of the continuous four-year residence requirement, shall be 22 23 considered to meet the requirement if at least eighty percent of the ownership interest of the 24 resident vendor is held by another individual, partnership, association or corporation resident 25 vendor who otherwise meets the requirements of this subdivision, including the continuous four-26 year residency requirement: Provided, however, That the Secretary of the Department of 27 Revenue shall promulgate rules relating to attribution of ownership among several resident 28 vendors for purposes of determining the eighty percent ownership requirement; or

29 (2) From a resident vendor, if, for purposes of producing or distributing the commodities 30 or completing the project which is the subject of the vendor's bid and continuously over the entire 31 term of the project, on average at least seventy-five percent of the vendor's employees are 32 residents of West Virginia who have resided in the state continuously for the two immediately 33 preceding years, and the vendor's bid does not exceed the lowest qualified bid from a nonresident 34 vendor by more than two and one-half percent of the latter bid, and if the vendor has certified the 35 residency requirements of this subdivision and made written claim for the preference, at the time 36 the bid was submitted; or

37 (3) From a nonresident vendor, which employs a minimum of one hundred state residents
 38 or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or

39 principal place of business within West Virginia and which employs a minimum of one hundred 40 state residents, if, for purposes of producing or distributing the commodities or completing the 41 project which is the subject of the vendor's bid and continuously over the entire term of the project, 42 on average at least seventy-five percent of the vendor's employees or the vendor's affiliate's or 43 subsidiary's employees are residents of West Virginia who have resided in the state continuously 44 for the two immediately preceding years and the vendor's bid does not exceed the lowest gualified 45 bid from a nonresident vendor by more than two and one-half percent of the latter bid, and if the 46 vendor has certified the residency requirements of this subdivision and made written claim for the 47 preference, at the time the bid was submitted; or

48 (4) From a vendor who meets either the requirements of both subdivisions (1) and (2) of
49 this subsection or subdivisions (1) and (3) of this subsection, if the bid does not exceed the lowest
50 qualified bid from a nonresident vendor by more than five percent of the latter bid, and if the
51 vendor has certified the residency requirements above and made written claim for the preference
52 at the time the bid was submitted; or

53 (5) From an individual resident vendor who is a veteran of the United States Armed Forces,
54 the Reserves or the National Guard and has resided in West Virginia continuously for the four
55 years immediately preceding the date on which the bid is submitted, if the vendor's bid does not
56 exceed the lowest qualified bid from a nonresident vendor by more than three and one-half
57 percent of the latter bid, and if the vendor has made written claim for the preference at the time
58 the bid was submitted; or

59 (6) From a resident vendor who is a veteran of the United States Armed Forces, the 60 Reserves or the National Guard, if, for purposes of producing or distributing the commodities or 61 completing the project which is the subject of the vendor's bid and continuously over the entire 62 term of the project, on average at least seventy-five percent of the vendor's employees are 63 residents of West Virginia who have resided in the state continuously for the two immediately 64 preceding years and the vendor's bid does not exceed the lowest qualified bid from a nonresident

vendor by more than three and one-half percent of the latter bid, and if the vendor has certified
the residency requirements of this subdivision and made written claim for the preference, at the
time the bid was submitted: or

68 (7) Notwithstanding any provisions of subdivisions (1), (2), (3), (4), (5) or (6) of this 69 subsection to the contrary, if any nonresident vendor that is bidding on the purchase of 70 commodities or printing by the director or by a state department is also certified as a small, women 71 or minority-owned business pursuant to section fifty-nine of this article, the nonresident vendor 72 shall be provided the same preference made available to any resident vendor under the provisions 73 of this subsection.

(b) If the Secretary of the Department of Revenue determines under any audit procedure
that a vendor who received a preference under this section fails to continue to meet the
requirements for the preference at any time during the term of the project for which the preference
was received the secretary may: (1) Reject the vendor's bid; or (2) assess a penalty against the
vendor of not more than five percent of the vendor's bid on the project.

79 (c) Political subdivisions of the state including county boards of education may grant the 80 same preferences to any vendor of this state who has made a written claim for the preference at 81 the time a bid is submitted, but for the purposes of this subsection, in determining the lowest bid, 82 any political subdivision shall exclude from the bid the amount of business occupation taxes which 83 must be paid by a resident vendor to any municipality within the county comprising or located 84 within the political subdivision as a result of being awarded the contract which is the object of the 85 bid; in the case of a bid received by a municipality, the municipality shall exclude only the business 86 and occupation taxes as will be paid to the municipality: Provided, That prior to soliciting any 87 competitive bids, any political subdivision may, by majority vote of all its members in a public 88 meeting where all the votes are recorded, elect not to exclude from the bid the amount of business 89 and occupation taxes as provided in this subsection.

90

(d) If any of the requirements or provisions set forth in this section jeopardize the receipt

91 of federal funds, then the requirement or provisions are void and of no force and effect for that
92 specific project.

93 (e) If any provision or clause of this section or application thereof to any person or
94 circumstance is held invalid, the invalidity shall not affect other provisions or applications of this
95 section which can be given effect without the invalid provision or application, and to this end the
96 provisions of this section are severable.

- 97 (f) This section may be cited as the "Jobs for West Virginians Act of 1990."
- 98 (a) In any instance that a purchase of commodities or printing by the director or by a state
- 99 spending unit is required under the provisions of this article to be made upon competitive bids,
- 100 preference shall be given to resident vendors of West Virginia against a nonresident vendor from

101 any state that gives or requires a preference to bidders from that state. The amount of the

102 preference shall be equal to the amount of the preference given or required by the state of the

- 103 <u>nonresident vendor for that particular supply.</u>
- 104 (b) A vendor shall be deemed to be a resident of this state if such vendor:
- 105 (1) Is registered in accordance with article twelve, chapter eleven of this code to transact
- 106 <u>business within the State of West Virginia:</u>
- 107 (2) Maintains its headquarters or principal place of business in the state;
- 108 (3) Has actually paid, and not just applied to pay, personal property taxes imposed by
- 109 chapter eleven of this code on equipment used in the regular course of supplying services or
- 110 commodities of the general type offered; and
- 111 (4) Has actually paid, and not just applied to pay, all required business taxes imposed by
- 112 chapter eleven of this code.
- 113 (c) If any of the requirements or provisions set forth in this section jeopardizes the receipt
- 114 of federal funds then such requirements or provision shall be void and of no force and effect.

## CHAPTER 18B. HIGHER EDUCATION.

### ARTICLE 5. HIGHER EDUCATION BUDGETS AND EXPENDITURES.

#### §18B-5-4. Purchase or acquisition of materials, supplies, equipment, services and printing.

(a) The council, commission and each governing board shall purchase or acquire all
materials, supplies, equipment, services and printing required for that governing board or the
council or commission, as appropriate, and the state institutions of higher education under their
jurisdiction, except the governing boards of Marshall University and West Virginia University,
respectively, are subject to subsection (d) of this section.

6 (b) The commission and council jointly shall adopt rules governing and controlling 7 acquisitions and purchases in accordance with this section. The rules shall ensure that the 8 following procedures are followed:

9 (1) No person is precluded from participating and making sales thereof to the council, 10 commission or governing board except as otherwise provided in section five of this article. 11 Providing consulting services such as strategic planning services does not preclude or inhibit the 12 governing boards, council or commission from considering a qualified bid or response for delivery 13 of a product or a commodity from the individual providing the services;

(2) Specifications are established and prescribed for materials, supplies, equipment,
 services and printing to be purchased;

16 (3) Purchase order, requisition or other forms as may be required are adopted and17 prescribed;

(4) Purchases and acquisitions in such quantities, at such times and under contract, are
negotiated for and made in the open market or through other accepted methods of governmental
purchasing as may be practicable in accordance with general law;

(5) Bids are advertised on all purchases exceeding \$50,000 and made by means of sealed
or electronically submitted bids and competitive bidding or advantageous purchases effected
through other accepted governmental methods and practices. Competitive bids are not required
for purchases of \$50,000 or less;

(6) Notices for acquisitions and purchases for which competitive bids are being solicited
are posted either in the purchasing office of the specified institution involved in the purchase or
by electronic means available to the public at least five days prior to making the purchases. The
rules shall ensure that the notice is available to the public during business hours;

29 (7) Purchases are made in the open market;

30 (8) Vendors are notified of bid solicitation and emergency purchasing; and

(9) No fewer than three bids are obtained when bidding is required, except if fewer than
three bids are submitted, an award may be made from among those received.

33 (c) When a state institution of higher education submits a contract, agreement or other
 34 document to the Attorney General for approval as to form as required by this chapter, the following
 35 conditions apply:

36 (1) "Form" means compliance with the Constitution and statutes of the State of West37 Virginia;

38 (2) The Attorney General does not have the authority to reject a contract, agreement or
39 other document based on the substantive provisions in the contract, agreement or document or
40 any extrinsic matter as long as it complies with the Constitution and statutes of this state;

(3) Within fifteen days of receipt, the Attorney General shall notify the appropriate state
institution of higher education in writing that the contract, agreement or other document is
approved or disapproved as to form. If the contract, agreement or other document is disapproved
as to form, the notice of disapproval shall identify each defect that supports the disapproval; and
(4) If the state institution elects to challenge the disapproval by filing a writ of mandamus
or other action and prevails then the Attorney General shall pay reasonable attorney fees and
costs incurred.

48 (d) Pursuant to this subsection, the governing boards of Marshall University and West
49 Virginia University, respectively, may carry out the following actions:

50

(1) Purchase or acquire all materials, supplies, equipment, services and printing required

51 for the governing board without approval from the commission or the Vice Chancellor for 52 Administration and may issue checks in advance to cover postage as provided in subsection (f) 53 of this section;

(2) Purchase from cooperative buying groups, consortia, the federal government or from
federal government contracts if the materials, supplies, services, equipment or printing to be
purchased is available from these groups and if this would be the most financially advantageous
manner of making the purchase;

(3) Select and acquire by contract or lease all grounds, buildings, office space or other
space, and capital improvements, including equipment, if the rental is necessarily required by the
governing board; and

61 (4) Use purchase cards under terms approved for the commission, the council and
62 governing boards of state institutions of higher education and participate in any expanded
63 program of use as provided in subsection (u) of this section.

(e) The governing boards shall adopt sufficient accounting and auditing procedures and
promulgate and adopt appropriate rules subject to section six, article one of this chapter to govern
and control acquisitions, purchases, leases and other instruments for grounds, buildings, office
or other space, and capital improvements, including equipment, or lease-purchase agreements.

(f) The council, commission or each governing board may issue a check in advance to a
company supplying postage meters for postage used by that board, the council or commission
and by the state institutions of higher education under their jurisdiction.

(g) When a purchase is to be made by bid, any or all bids may be rejected. However, all purchases based on advertised bid requests shall be awarded to the lowest responsible bidder taking into consideration the qualities of the articles to be supplied, their conformity with specifications, their suitability to the requirements of the governing boards, council or commission and delivery terms. The preference for resident vendors as provided in section thirty-seven, article three, chapter five-a of this code applies to the competitive bids made pursuant to this section.

(h) The governing boards, council and commission shall maintain a purchase file, whichshall be a public record and open for public inspection.

(1) After the award of the order or contract, the governing boards, council and commissionshall indicate upon the successful bid the following information:

81 (A) Designation as the successful bid;

82 (B) The reason any bids were rejected; and

83 (C) The reason for rejection, if the mathematical low vendor was not awarded the order or84 contract.

(2) A record in the purchase file may not be destroyed without the written consent of the
Legislative Auditor. Those files in which the original documentation has been held for at least one
year and in which the original documents have been reproduced and archived on microfilm or
other equivalent method of duplication may be destroyed without the written consent of the
Legislative Auditor.

90 (3) All files, no matter the storage method, shall be open for inspection by the Legislative91 Auditor upon request.

92 (i) The commission and council, also jointly, shall promulgate rules to prescribe
93 qualifications to be met by any person who is to be employed as a buyer pursuant to this section.
94 These rules shall require that a person may not be employed as a buyer unless that person, at
95 the time of employment, has one of the following qualifications:

96 (1) Is a graduate of an accredited college or university; or

97 (2) Has at least four years' experience in purchasing for any unit of government or for any98 business, commercial or industrial enterprise.

(j) Any person making purchases and acquisitions pursuant to this section shall execute
a bond in the penalty of \$50,000, payable to the State of West Virginia, with a corporate bonding
or surety company authorized to do business in this state as surety thereon, in form prescribed
by the Attorney General and conditioned upon the faithful performance of all duties in accordance

with this section and sections five through eight, inclusive, of this article and the rules of the governing board and the council and commission. In lieu of separate bonds for these buyers, a blanket surety bond may be obtained. The bond shall be filed with the Secretary of State and the cost of the bond shall be paid from funds appropriated to the applicable governing board or the council or commission.

108 (k) All purchases and acquisitions shall be made in consideration and within limits of 109 available appropriations and funds and in accordance with applicable provisions of article two, 110 chapter five-a of this code relating to expenditure schedules and quarterly allotments of funds. 111 Notwithstanding any other provision of this code to the contrary, only those purchases exceeding 112 the dollar amount for competitive sealed bids in this section are required to be encumbered. Such 113 purchases may be entered into the state's centralized accounting system by the staff of the 114 commission, council or governing boards to satisfy the requirements of article two, chapter five-a 115 of this code to determine whether the amount of the purchase is within the guarterly allotment of 116 the commission, council or governing board, is in accordance with the approved expenditure 117 schedule and otherwise conforms to the article: *Provided*, That, notwithstanding the foregoing 118 provisions of this subsection or any other provision of this code to the contrary, purchases by 119 Marshall University or West Virginia University are not required to be encumbered.

(I) The governing boards, council and commission may make requisitions upon the State Auditor for a sum to be known as an advance allowance account, not to exceed five percent of the total of the appropriations for the governing board, council or commission, and the State Auditor shall draw a warrant upon the Treasurer for those accounts. All advance allowance accounts shall be accounted for by the applicable governing board or the council or commission once every thirty days or more often if required by the State Auditor.

(m) Contracts entered into pursuant to this section shall be signed by the applicable
governing board or the council or commission in the name of the state and shall be approved as
to form by the Attorney General. A contract which requires approval as to form by the Attorney

129 General is considered approved if the Attorney General has not responded within fifteen days of 130 presentation of the contract. A contract or a change order for that contract and notwithstanding 131 any other provision of this code to the contrary, associated documents such as performance and 132 labor/material payments, bonds and certificates of insurance which use terms and conditions or 133 standardized forms previously approved by the Attorney General and do not make substantive 134 changes in the terms and conditions of the contract do not require approval as to form by the 135 Attorney General. The Attorney General shall make a list of those changes which he or she 136 considers to be substantive and the list, and any changes to the list, shall be published in the 137 State Register. A contract that exceeds the dollar amount requiring competitive sealed bids in this 138 section shall be filed with the State Auditor. If requested to do so, the governing boards, council 139 or commission shall make all contracts available for inspection by the State Auditor. The 140 governing board, council or commission, as appropriate, shall prescribe the amount of deposit or 141 bond to be submitted with a bid or contract, if any, and the amount of deposit or bond to be given 142 for the faithful performance of a contract.

(n) If the governing board, council or commission purchases or contracts for materials,
supplies, equipment, services and printing contrary to sections four through seven, inclusive, of
this article or the rules pursuant to this article, the purchase or contract is void and of no effect.

(o) A governing board or the council or commission, as appropriate, may request the
director of purchasing to make available the facilities and services of that department to the
governing boards, council or commission in the purchase and acquisition of materials, supplies,
equipment, services and printing. The director of purchasing shall cooperate with that governing
board, council or commission, as appropriate, in all such purchases and acquisitions upon that
request.

(p) Each governing board or the council or commission, as appropriate, may permit private
institutions of higher education to join as purchasers on purchase contracts for materials, supplies,
services and equipment entered into by that governing board or the council or commission. A

private institution desiring to join as purchaser on purchase contracts shall file with that governing board or the council or commission, as appropriate, an affidavit signed by the president or designee of the private institution requesting that it be authorized to join as purchaser on purchase contracts of that governing board or the council or commission, as appropriate. The private institution shall agree that it is bound by such terms and conditions as that governing board or the council or commission may prescribe and that it will be responsible for payment directly to the vendor under each purchase contract.

(q) Notwithstanding any other provision of this code to the contrary, the governing boards,
council and commission, as appropriate, may make purchases from cooperative buying groups,
consortia, the federal government or from federal government contracts if the materials, supplies,
services, equipment or printing to be purchased is available from that source, and purchasing
from that source would be the most financially advantageous manner of making the purchase.

(r) An independent performance audit of all purchasing functions and duties which are performed at any state institution of higher education shall be performed at least once in each three-year period. The Joint Committee on Government and Finance shall conduct the performance audit and the governing boards, council and commission, as appropriate, are responsible for paying the cost of the audit from funds appropriated to the governing boards, council or commission.

(1) The governing board shall provide for independent performance audits of allpurchasing functions and duties on its campus at least once in each three-year period.

(2) Each audit shall be inclusive of the entire time period that has elapsed since the dateof the preceding audit.

(3) Copies of all appropriate documents relating to any audit performed by a governing
board shall be furnished to the Joint Committee on Government and Finance and the Legislative
Oversight Commission on Education Accountability within thirty days of the date the audit report
is completed.

(s) The governing boards shall require each institution under their respective jurisdictions
to notify and inform every vendor doing business with that institution of section fifty-four, article
three, chapter five-a of this code, also known as the Prompt Pay Act of 1990.

(t) Consultant services, such as strategic planning services, do not preclude or inhibit the
governing boards, council or commission from considering any qualified bid or response for
delivery of a product or a commodity because of the rendering of those consultant services.

187 (u) Purchasing card use may be expanded by the council, commission and state188 institutions of higher education pursuant to this subsection.

(1) The council and commission jointly shall establish procedures to be implemented by
 the council, commission and any institution under their respective jurisdictions using purchasing
 cards. The procedures shall ensure that each meets the following conditions:

192 (A) Appropriate use of the purchasing card system;

(B) Full compliance with article three, chapter twelve of this code relating to the purchasingcard program; and

195 (C) Sufficient accounting and auditing procedures for all purchasing card transactions.

(2) Notwithstanding any other provision of this code to the contrary, the council,
 commission and any institution authorized pursuant to subdivision (3) of this subsection may use
 purchasing cards for the following purposes:

(A) Payment of travel expenses directly related to the job duties of the traveling employee,including, but not limited to, fuel and food; and

(B) Payment of any routine, regularly scheduled payment, including, but not limited to,utility payments and real property rental fees.

(3) The commission and council each shall evaluate the capacity of each institution under
its jurisdiction for complying with the procedures established pursuant to subdivision (2) of this
subsection. The commission and council each shall authorize expanded use of purchasing cards
pursuant to that subdivision for any institution it determines has the capacity to comply.

NOTE: The purpose of this bill is to eliminate the 5% bidders' preference for in-state venders on state contracts.

Strike-throughs indicate language that would be stricken from a heading or the present law, and underscoring indicates new language that would be added.